

# Incentive policies for small PV in France

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# Motivation

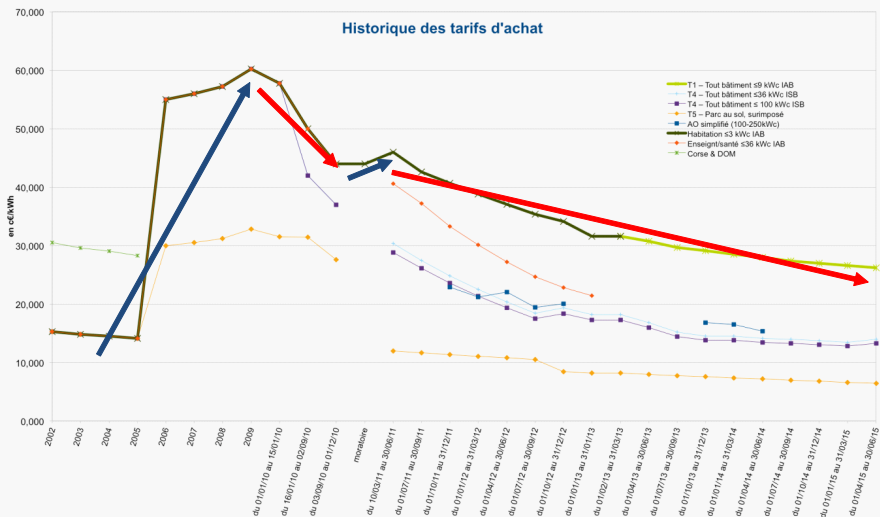
- Technology with a fast market increase
- Policy debate on the various incentive measures (feed-in, R&D subsidies, tradable green certificates, renewable portfolio standard, net metering) coupled with the European 2020 target and in our case study, with the 2030 objectives of the French “Transition Energetique”.



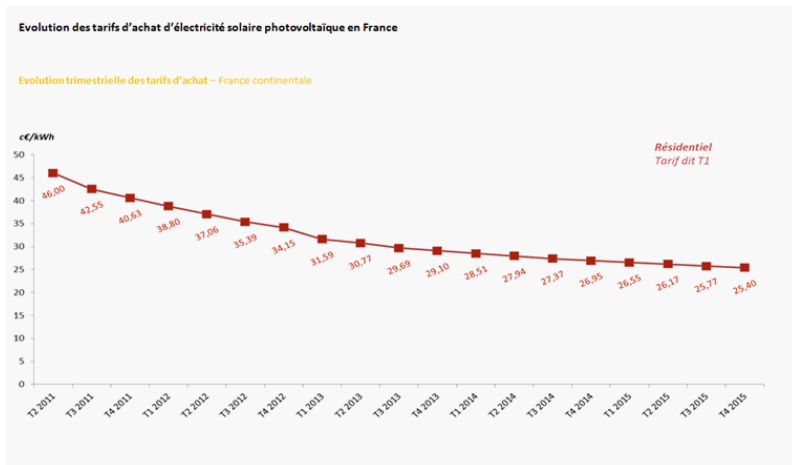
► Projections in France

# Context: ups and downs

Historique des tarifs d'achat



# Context (II): zoom in



# Questions and modelling strategy

- Do we really need Feed In Tariffs (FIT) for French residential consumers?
  - Which is the level of learning achieved in the small PV market?
- Which is the optimal path of the capacity to be installed to reach a predetermined target (32%) for 2030?

## What we do:

- 1 We link profitability of Photovoltaic (PV) investment & annual installed capacity (in this context we estimate learning).
- 2 We simulate the optimal path on a panel of small PV installations across France and find the FIT that induces such path.

# A brief summary of the related literature (I)

- Learning curve: PV prices decrease as the amount of technology deployed increases (seminal works: Shaeffer et al. 2004, Nemet, 2006; Pillai 2015, Rubin 2015)
  - Limits: sensitivity to data, complexity of the technology and factors of cost reduction other than learning.
- Deployment: diffusion of innovation are often described by logistic functions or "S-curves" (the Bass model-Gerowski, 2000, Guidolin and Mortarino, 2010)
  - Limits: these models do not take into account the incentive policies such as subsidies and feed-in tariffs.
- Profitability of PV investment: values of investments in different countries in Europe, Japan, Germany in presence of incentive schemes (Dusonchet and Telaretti, 2010, Zhang and Hamori, 2011, etc...)
  - Limits: no link with long term targets on terms of installed capacity.

# Drivers vs. barriers in small PV adoption

	Motivation	Barrier
Financial	<ul style="list-style-type: none"><li>- Save or earn money from lower fuel bills and government incentives</li><li>- Increase value of my home</li></ul>	<ul style="list-style-type: none"><li>- Costs too much to buy/install</li><li>- Cannot earn enough/save enough money</li><li>- Lose money if I move home</li><li>- High maintenance costs</li><li>- Environmental benefits too small</li><li>- Would make more self-sufficient/independent</li></ul>
Environmental	<ul style="list-style-type: none"><li>- Help improve environment</li></ul>	
Security of supply	<ul style="list-style-type: none"><li>- Protects against future high energy costs</li><li>- Makes households more self-sufficient/less dependent on utility companies</li><li>- Protects against household power cuts</li></ul>	
Uncertainty and trust	<ul style="list-style-type: none"><li>- Use an innovative/high-tech system</li></ul>	<ul style="list-style-type: none"><li>- Home/location not suitable</li><li>- System performance or reliability not good enough</li><li>- Energy not available when I need it</li><li>- Hard to find trustworthy information or advice</li><li>- Hard to find trustworthy builders to install</li></ul>
Inconvenience	<ul style="list-style-type: none"><li>- None identified</li></ul>	<ul style="list-style-type: none"><li>- Hassle of installation</li><li>- Disruption or hassle of operation</li><li>- Potential requirement for planning permission</li><li>- Reserving space on rooftops</li></ul>
Impact on residence	<ul style="list-style-type: none"><li>- Improve the feeling and atmosphere within my home</li><li>- Show my environmental commitment to others</li></ul>	<ul style="list-style-type: none"><li>- Take up too much space</li><li>- The installation might damage my home</li><li>- Would not look good</li><li>- Neighbour disapproval/annoyance</li></ul>

Source: Largely based on Balcombe et al. (2013, p.658), incorporating Wolsink (2012).

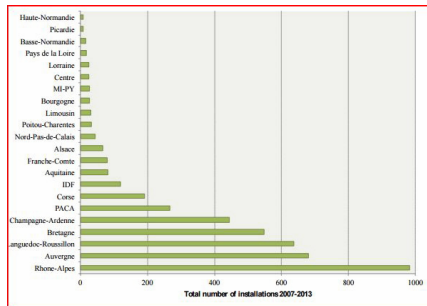
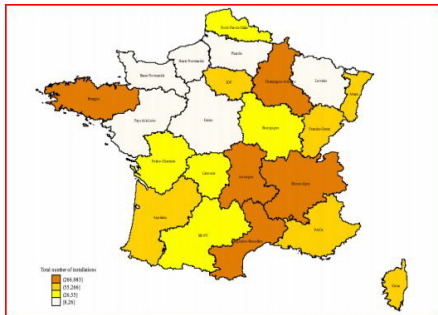
- We account for financial motives

# An overview of the Database (I)

- **180 observations** spread over 22 French regions: yearly observations on residential PV installations -quantity and price both of materials and installation- generating less than 3 kWp.
- France has **added 13.08 MWp** of solar capacity from residential sector during 2007-2013.
- **Yearly growth rate** has decreased from 94,3% in 2008 to 5,93% in 2013.

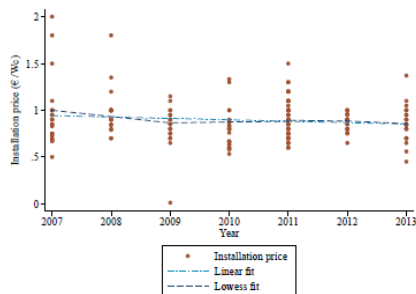
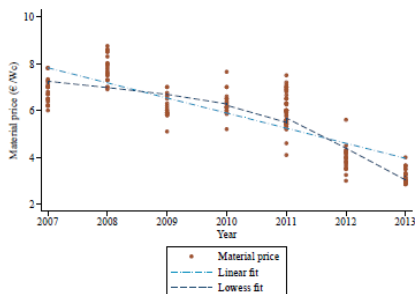
► Further description

# An overview of the Database (II)



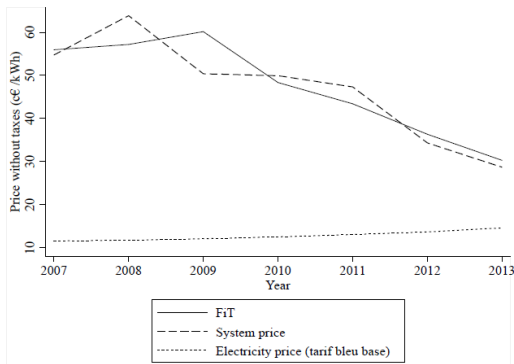
# Cost Evolution

- **Material price** accounts in mean for **80%** of adoption costs despite regional differences.
- Material price decreases (in mean from 6.64 in 2007 to 3.13 in 2013) while **installation price** is **stable** (highest for L-R).



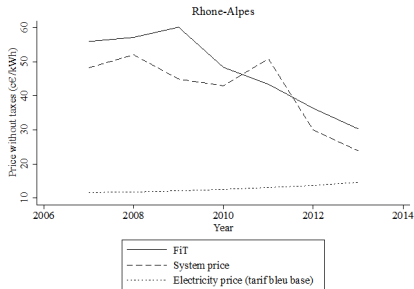
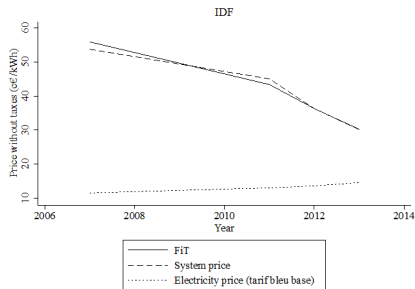
# Comparing the FiT with PV costs

- **FiT** (granted 20 years) for PV integrated to buildings started in 2006, in 2009 reached 60,17 euros and then unevenly decreased (starting in 2011 suspended for bigger PV installations).
- **Limited profitability** overall (Fit and Price very close).
- **Grid parity** is **not** achieved since Price is much higher than the electricity price throughout the period.

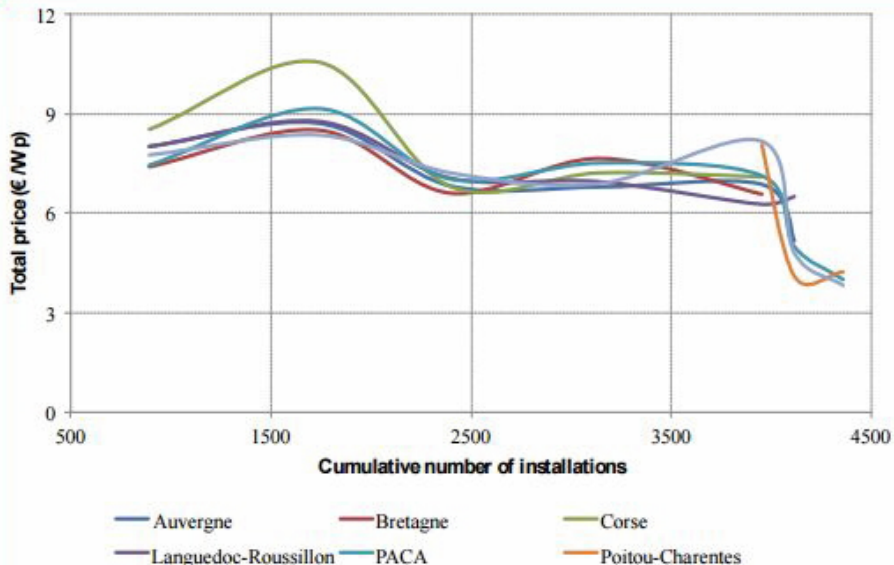


# Comparing the FiT with PV costs (II)

## Regional differences



# Accounting for learning



# Adoption Equation

- We define the demand  $q_t$  as the probability of adoption  $P_t$  times the potential market sizes  $M_{it}$  in each region (now NE, SE, NW, SW, Bretagne) at each point in time:

$$q_t = M_{it} \cdot P_t \text{ where } P_t = \frac{\exp(V_{it})}{1 + \exp(V_{it})}$$

$$V_{it} = NPVu_t = FIT_t \cdot E \cdot \sum_{k=1}^N \frac{1}{(1 + \delta)^k} - \frac{p_t}{E}$$

$$p_t = p_0 \cdot \left( \frac{x_t}{x_0} \right)^{-b} \text{ where } b = \frac{\log(1 - \eta)}{\log 2}$$

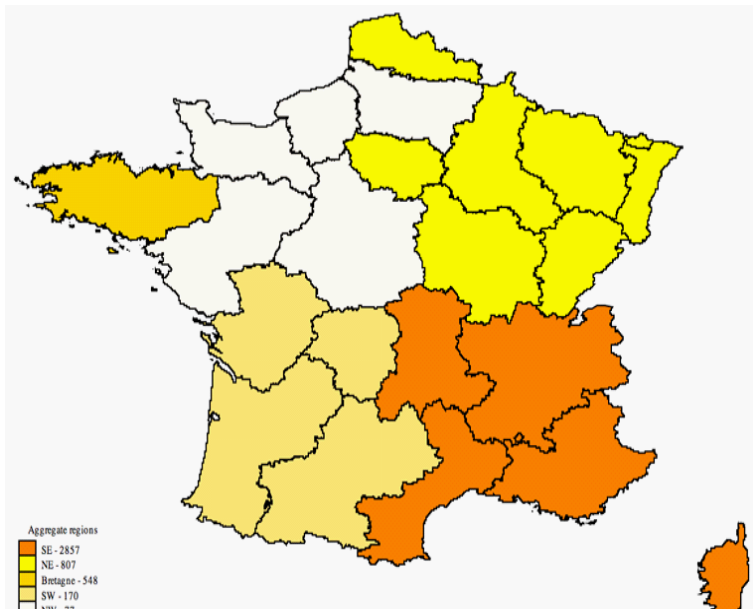
where  $b$  is an elasticity coefficient,  $\eta$  is the learning rate.

- In average, coefficient  $b = -0.3387$  and  $\eta = 0.209$  : the average system **price is reduced by 21%** each time that installed **capacity doubles**.
- Combined with the logit equation, after assuming that  $q_t / M_{it} < 1$  and  $M_{it} = M_i$ , and applying a log transformation gives  $\log(q_t) = NPVu_t$ , that is

$$\log(q_t) = a_1 \cdot \log(NPV_{it}) + a_2 \log(x_{it}) + a_3 i_t + \varepsilon_t,$$

where  $x_{it}$  accounts for the diffusion.

# Our Regionalization



# Estimation Results

Variable	(1)	(2)	(3)	(4)
ln(NPV)	2.54***	0.50***	0,84	0.45**
Diffusion	0.56***	0.57***	0.66***	0.59***
After 2011		-1.23***	-1.25***	
Bretagne			-1,8	
NW			-0,97	
NE			-0,6	
SW			-0,75	
SE			-1,05	
Bretagne				-1.70*
NW x after 2011				-1.54***
NE x after 2011				-1.02***
SW x after 2011				-1.13***
SE x after 2011				-1.55***
Cons.	-3.66***			
N	85	85	85	85
R2	0,53	0,92	0,92	0,91

legend: \* p<.1; \*\* p<.05; \*\*\* p<.01

- Model (1) both the NPV and diffusion effect are significant.
- Model (2) both the FiT and the diffusion effect remain significant but the coefficient values attached to these variable change dramatically due to decrease in demand after **2011**.
- Model (3) results are mainly driven by the 2011 dummy.
- Model (4) shows that indeed the **decrease** in the development of the PV market is **different among regions**: Bretagne is particularly affected, followed by NW and SW.

# Optimal FiT trajectories

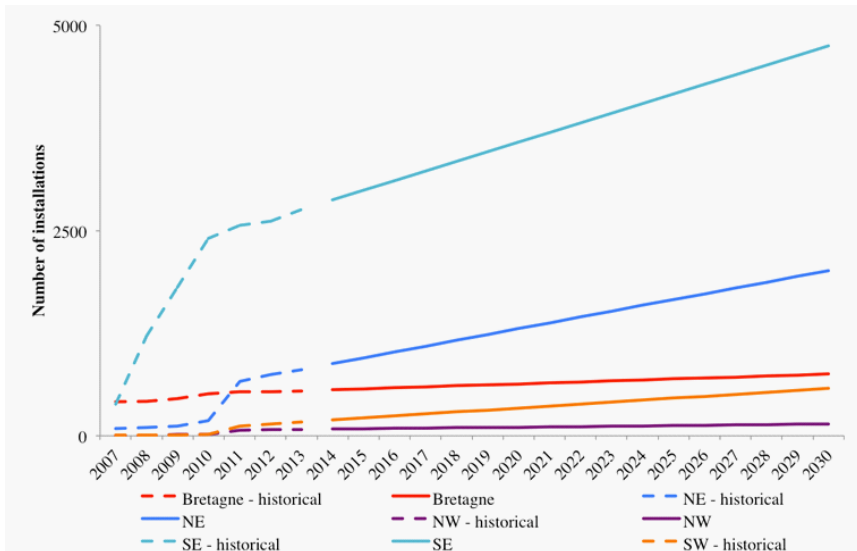
Assume 3 alternative expansion objectives:

- ❶ **Current growth rate until 2030:** we continue the trend after 2011.(at national level adds 203 units per year, 7810 in total).
- ❷ **Doubling capacity in 2030** as compared to 2013 (256 per year nationally)
- ❸ **Sustained growth rate until 2030:** 5% per year (exponential expansion path with 9991 installations in total by 2030).
  - Both in national and regional cases.

For each scenario we determine a **path** for the level of adoption at each period until 2030. Using the adoption level determined by each scenario, we calculate the corresponding **net present value** per period. Then, **considering learning** coefficient estimated, we are able to calculate the (decreasing) **price** of panels and consequently the **optimal FiT** needed to reach the net present value calculated.

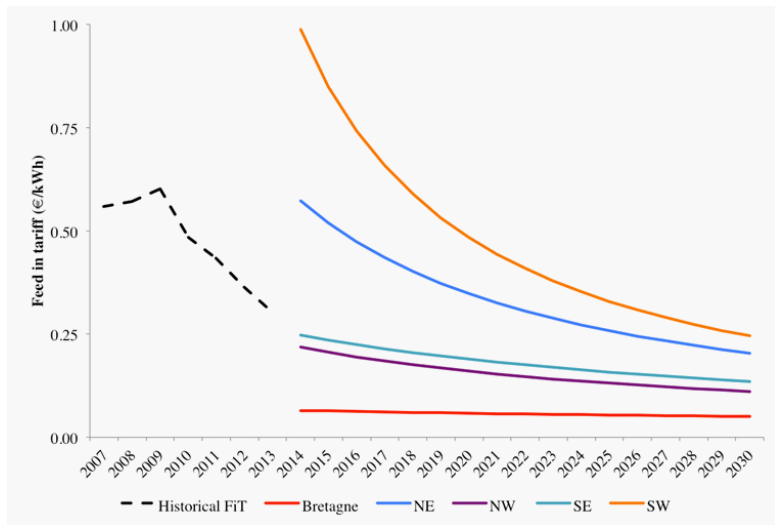
# Current growth scenario by region

## Trajectories



# Current growth scenario by region

FiT



# Current expansion interpretation

- For **SW** to follow this path, a very high FiT of nearly 1 €/kWh is required in the short run quickly decreasing to 25 c€/kWh in 2030.
- **NE** requires a FiT of 57 c€/kWh first, gradually reducing to 20 c€/kWh in 2030.
- In contrast, **NW** and **SE** regions where solar panels are the least and the most developed, respectively, this scenario allows the government to gradually lower the FiT rates from about 25 c€/kWh to about 12 c€/kWh.
- **Bretagne** shows slow growth rate in recent years so continuing in this trend only requires a low FiT of 5-6 c€/kWh.

# Conclusion

- Notorious slow down in the adoption of small PV.
- Waves of adoption that alternate in different regions.
- Thin profitability and no grid parity: verified by the estimation results where the episode in 2011 has a significant impact: highly dependant on incentive policies.
- Strong learning in small PV (21% decrease in price when capacity doubles) due to decrease in material prices.
- Very ambitious PV development objectives may need an increase in FiT but most realistic scenarios show that, thanks to learning effects, optimal FiTs are generally decreasing.
  - Regional differences should be considered to fix optimal FiTs.

# The End

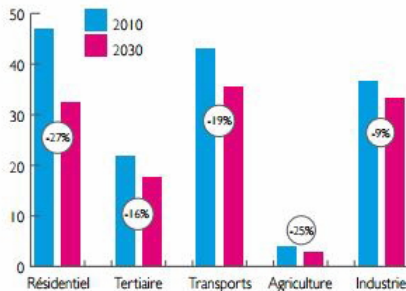


# ADEME Projections for 2030

- Total consumption decreases in 18% and buildings are the main contributors with 54% (first two).

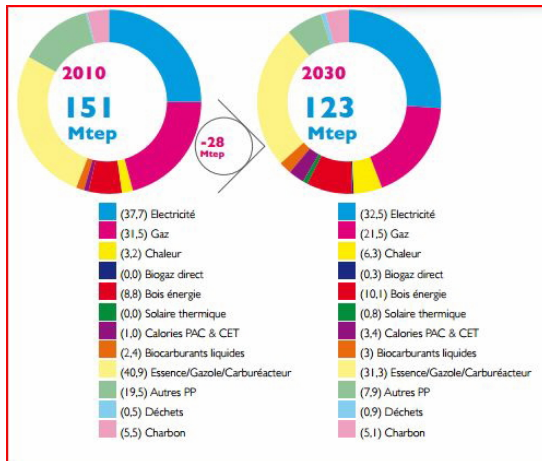


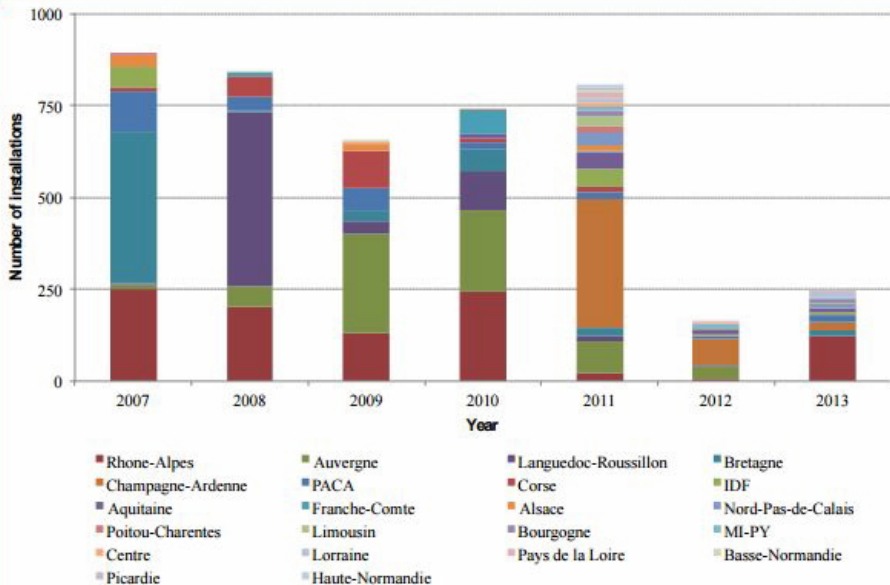
BILAN DE LA CONSOMMATION ÉNERGÉTIQUE  
EN 2010 ET 2030, EN MTEP FINALES



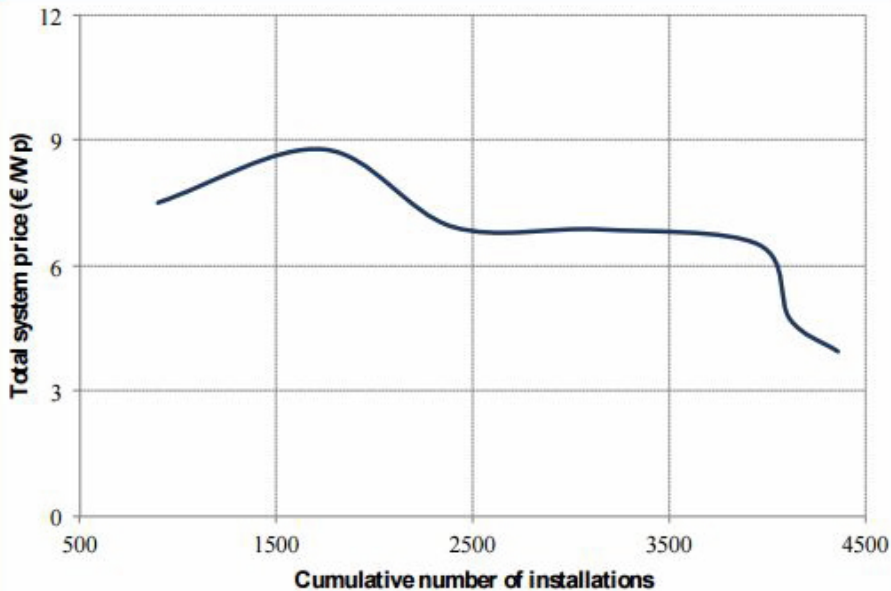
BILAN DE LA CONSOMMATION ÉNERGÉTIQUE  
2010-2030 PAR SECTEUR

## ADEME Projections for 2030 (II)





## Exploring the relationship P and Q



# PV market in Europe

86 673,9 Puissance photovoltaïque cumulée dans les pays de l'Union européenne fin 2014\* (en MWc).

6 883,3 Puissance photovoltaïque connectée dans les pays de l'Union européenne durant l'année 2014\* (en MWc).

\* DOM inclus pour la France. Source : EuroObserv'ER 2015

