



# MINISTÈRE DE LA TRANSITION ÉCOLOGIQUE

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General Commission for sustainable development,  
French Ministry for Ecological Transition



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DE LA TRANSITION  
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# **FRENCH CONVERSION PREMIUM OF 2019**

## **Ex-post socio-economic analysis**

*International Conference on mobility Challenges, Ecole centrale-supélec  
université Paris Saclay*

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**Bruno Quille** (deputy head of the office)

# Summary

- 1. Introduction** – Presentation of the French conversion premium mechanism, statistics
- 2. Methodology and assumptions**
- 3. Key achievements** – Socio-economic and user performance

# 1. INTRODUCTION :

## Presentation of the French conversion premium mechanism, statistics

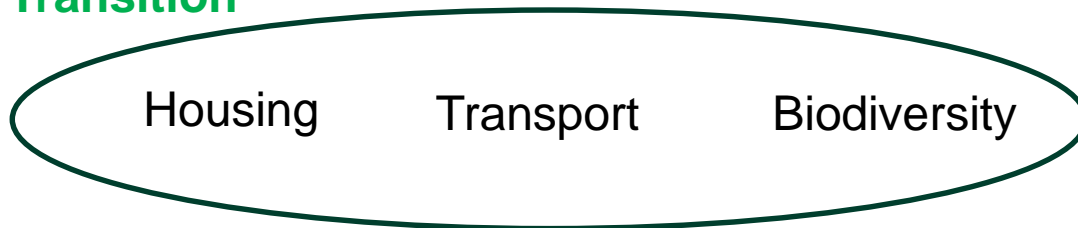
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# One word about our office

## Ministry of Ecological Transition



Many directions, one is:



**General Commission for sustainable development** -> data production & studies/knowledge/evaluation

Green and Solidarity Economy Service

Economy and evaluation

**Our office: energy and solidarity transition**

*Macro part:* macro models, long term evaluation, carbon tarification

*Micro part:* mainly a microsimulation model (energy bills [housing and transport], energy check, index of energetic precarity, etc.)

Other subjects: tertiary sector, evaluation of aids device on housing and transport, etc.

# Impact Evaluation in France

- Culturally, in France: **very few impact of evaluation studies**

(lack of data and quality of data, *ex ante/ex post* evaluation...)

But it's changing **last two decades** because of...

- **Growing demand** concerning efficacy of public policies (justify the cost borne by taxpayer, efficient allocation of ressources,...)
- Development of **new empirical methods and data**
- *Law of 2008* : impact studies became constitutionnal



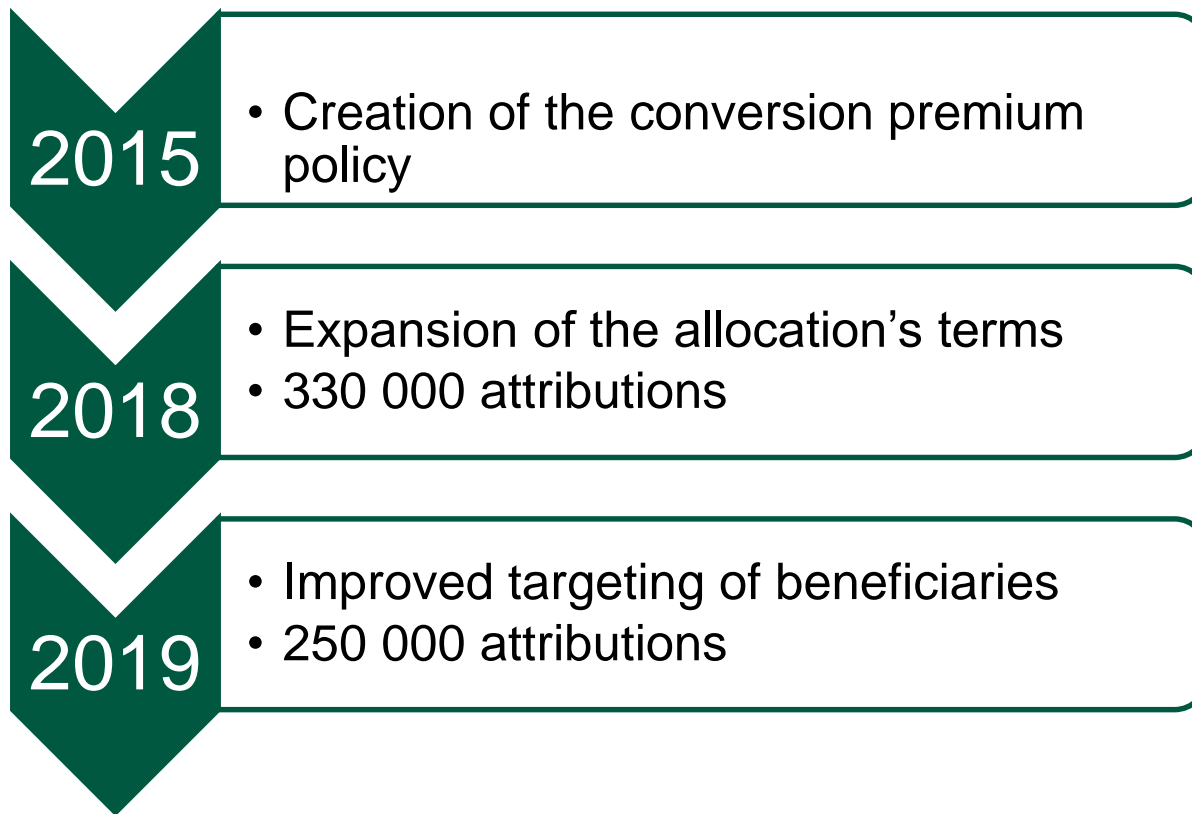
Efficiency of public policies / democratic requirement

-> **Conversion premium** as an example : i) administrative *ex post* evaluation ii) cost-benefit analysis

# French conversion premium - *objectives*

- **Objective of the measure** : accelerate the Energy transition of the automobile fleet by providing a financial incentive for households and enterprises
  - Replacement of **older vehicles (polluting vehicles)**
  - It complements existing bonus/penalty policy
- **Environmental & social objectives**

# French conversion premium – *background*





# What are the challenges ?

- **Cost-benefit analysis** :
  - **Environmental benefits** : (CO2, fine particles, Nox)
  - **User benefits** (including all taxes) : gains in fuel consumption, gains in maintenance costs, extra cost due to the anticipation of the purchase of a new and more efficient vehicle
  - **Socio-economic assessment** : environmental assessment + user assessment (without taxes)
- **Issues raised** :
  - Particular structure of beneficiaries
  - Building an effective counterfactual
  - User point of view/ collectivity point of view

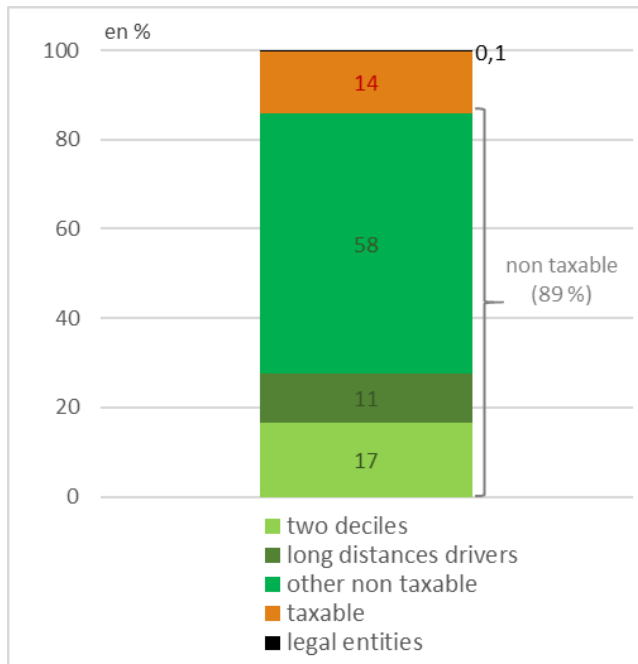
# Database used for the study

- **Comprehensive and administrative** data from the ASP (Agence de service et de paiement)
  - **Gives information** about :
    - Vehicule scrapped
    - Vehicule purchased
    - Beneficiairies
  - **Create information** based on assumptions ...
    - Vehicle purchased : *lifetime, maintenance costs, NOx emissions and fine particles...*
    - Vehicle scrapped : *consumption, holding period, household's annual mileage, vehicle's circulation zone*
  - And **other data** (Insee, SDES, Citepa, etc.)
    - Emissions, consumption, price, discount rate, maintenance costs, price elasticity, etc.

# Beneficiaries' and scrapped vehicles' characteristics

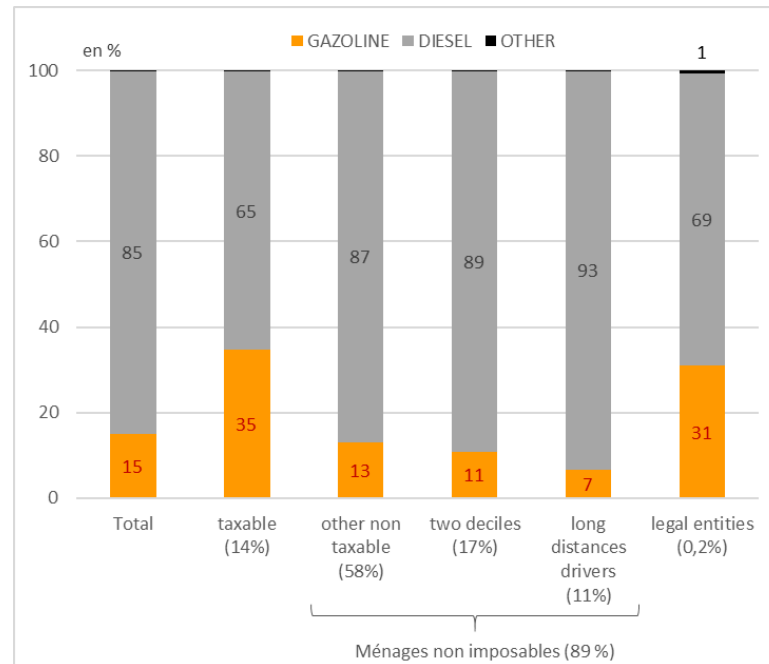
- Mainly **non-taxable** households

## Specification of beneficiaries



- Mainly **diesel** vehicles :

85 % of the scrapped vehicles are **diesel**



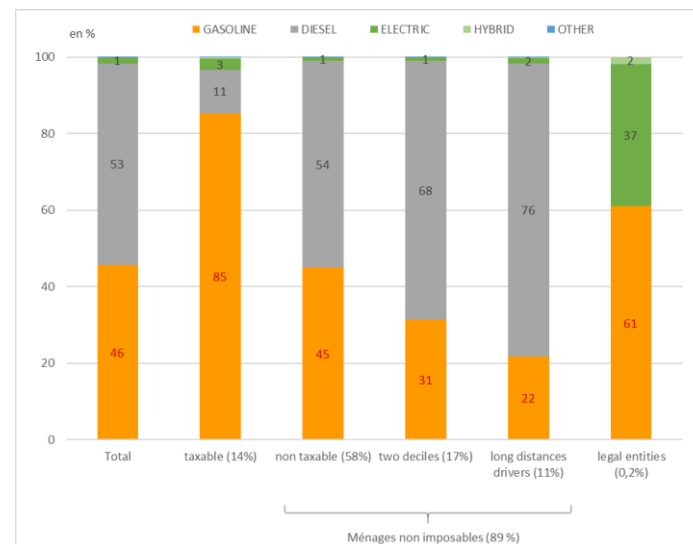
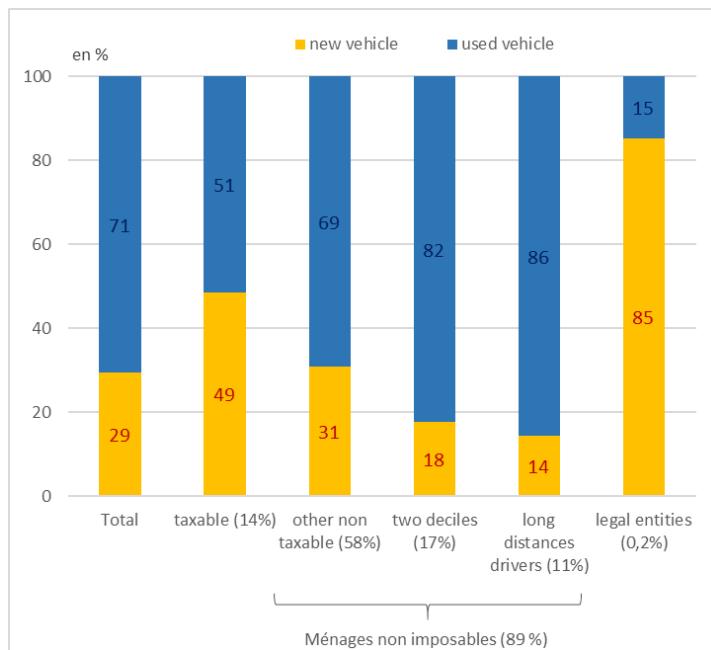
# Characteristics of purchased vehicles

- Purchased vehicles are mostly **secondhand** vehicles:

70 % **secondhand** vehicles

- Purchased vehicles are mostly **diesel and gasoline** :

53 % **diesel**, 46 % **gasoline**



# 2. Methodology and assumptions

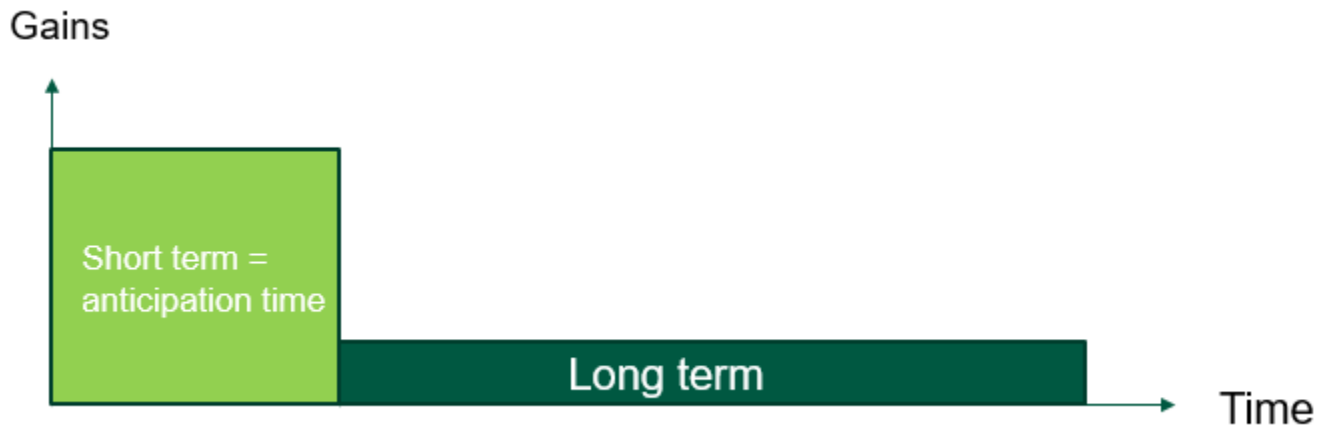
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## *Main assumption based on behaviour*

- The premium **modifies household behaviour** :

<b>Reactions</b>	<b>Assumptions</b>
They replace older vehicle earlier	<i><b>anticipation time</b></i>
They buy a new more efficient vehicle	<i><b>counterfactual vehicle consumption</b></i>
They buy a more expensive (excluding premium)	<i><b>additional cost</b></i>

# Time window of analysis



## Vehicle scrapped vs new vehicle

→ gains in CO<sub>2</sub>, Nox, fine particule, consumption, etc

## New vehicle vs conterfactual vehicle

→ gains in CO<sub>2</sub>, annual consumption

# Vehicle counterfactual

- What is it ? For the user, the society...

Different cases	Assumption = counterfactual emissions
<p><b>Purchase of a new vehicle</b></p>	<p>counterfactual emissions = average emission of new vehicles GO/ES (SDES) * cale ParcAuto revenu (Kantar Sofres)</p>
<p><b>Purchase of a second hand vehicle :</b></p> <ul style="list-style-type: none"> <li>- Vehicle « entering » = vehicle « at the top » of the purchase resale chain</li> <li>- the premium has an influence on the purchase behaviour beyond the only purchase allowed by the subsidy</li> <li>- The new vehicle entering in the fleet have the same characteristics as the purchased vehicle thanks to the subsidy</li> </ul>	<p>This vehicle counterfactual is the <b>same as the Case A</b></p>

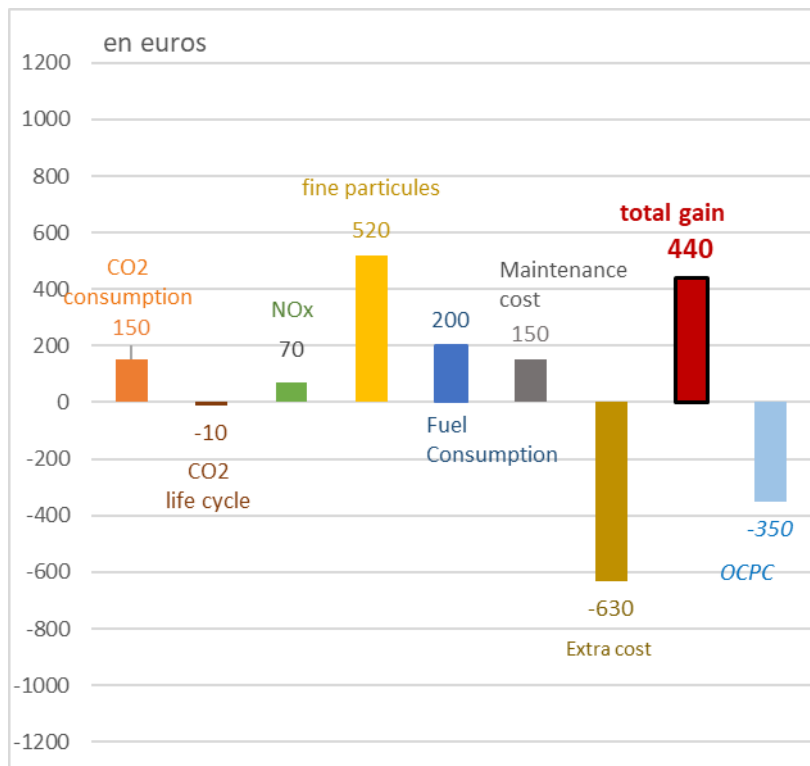


# 3. Key achievements – Socio-economic and user performance

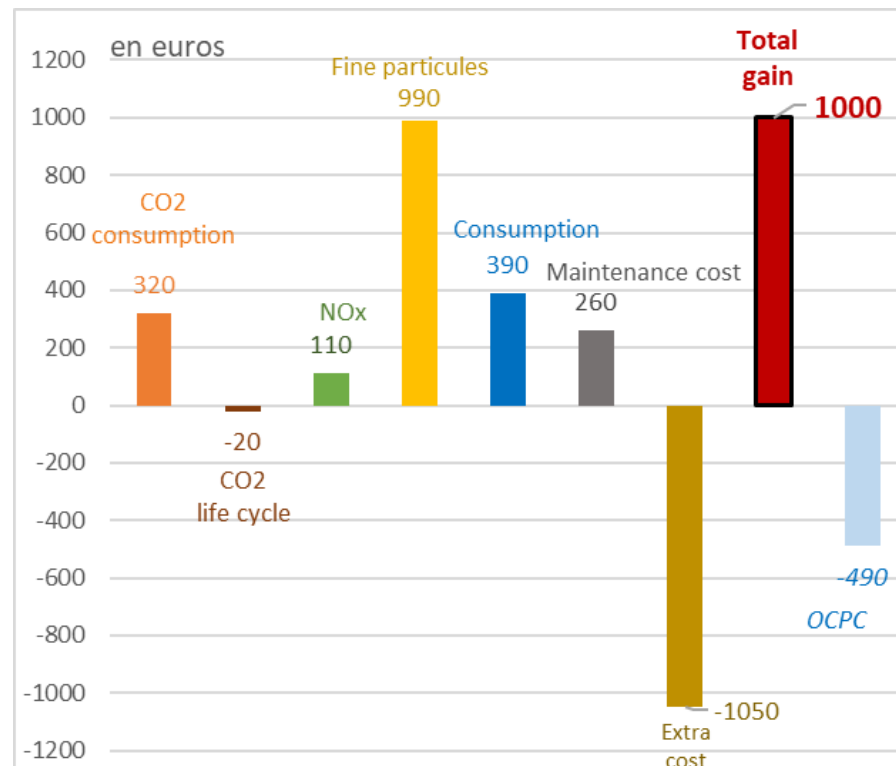
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# Average socio-economic assessment by vehicle

2018 scale



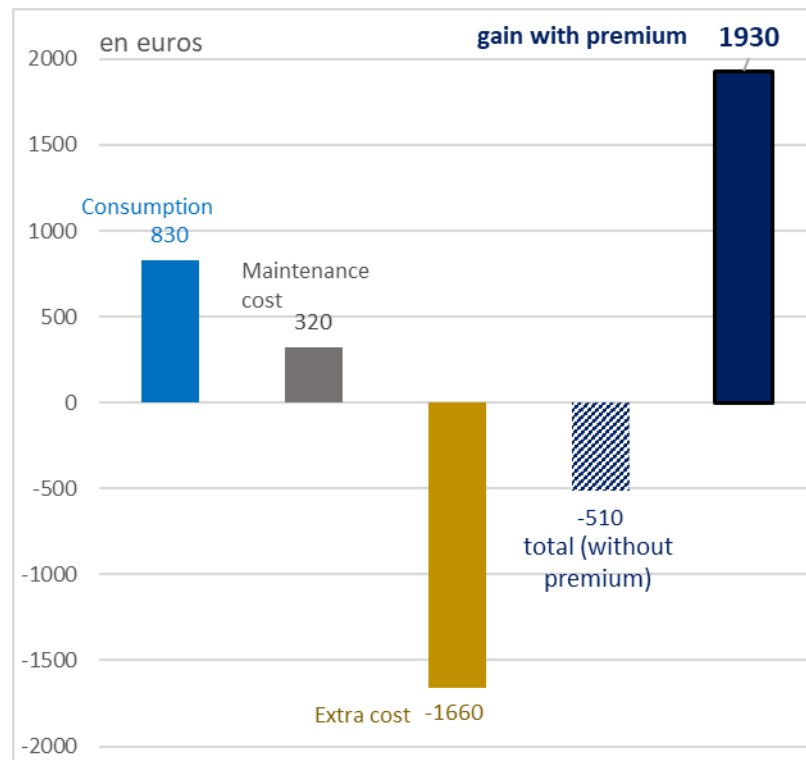
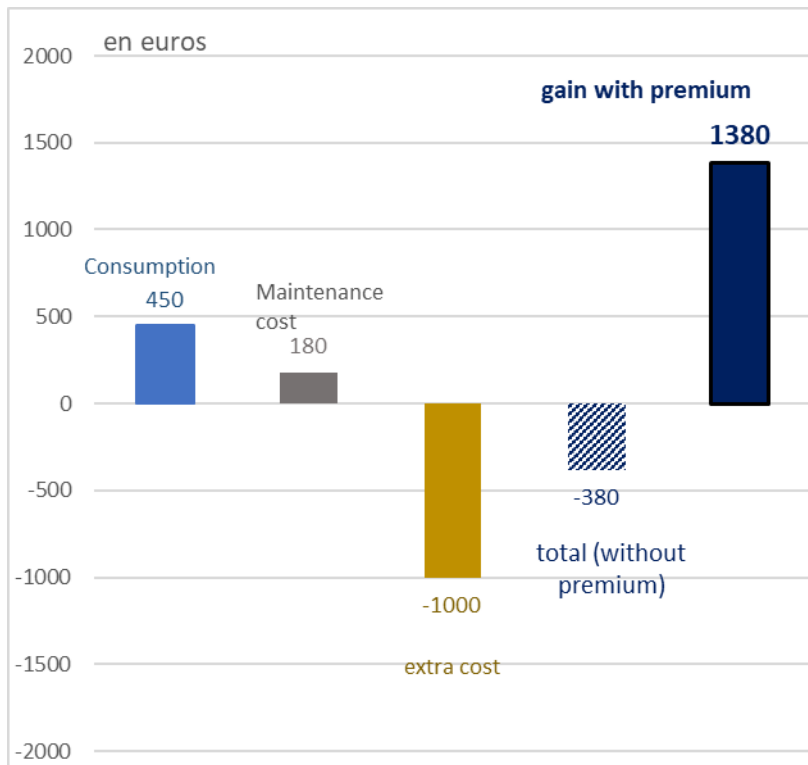
2019 scale



# Average user assessment by vehicle

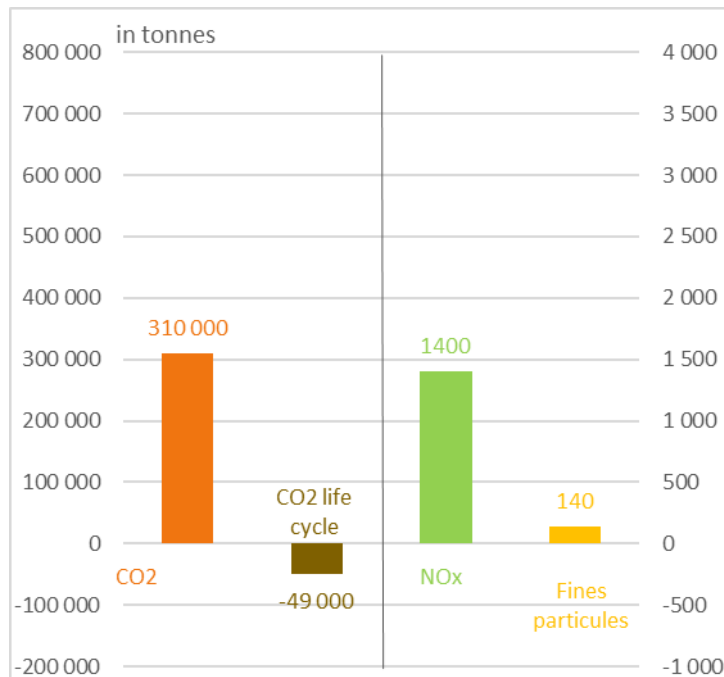
2018 scale

2019 scale

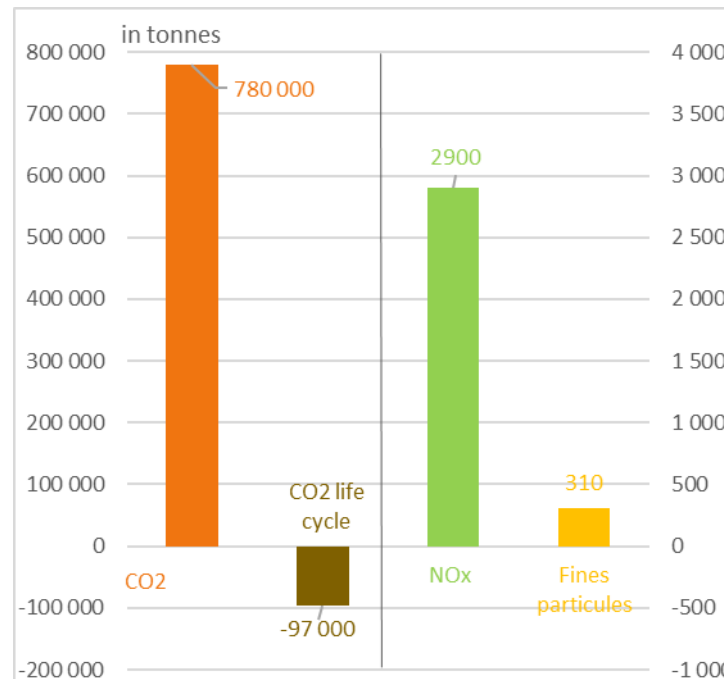


# Environmental benefits

2018 scale



2019 scale



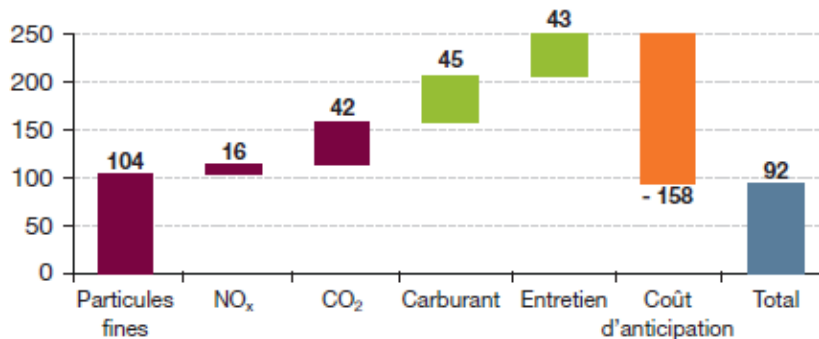
# French conversion premium of 2020 ...

➤ Conversion premium became a tool for **recovery plan** :

→ stimulate demand in the automotive industry (bonus revaluation, expansion of eligibility terms)

➤ Total **socio economic** assessment

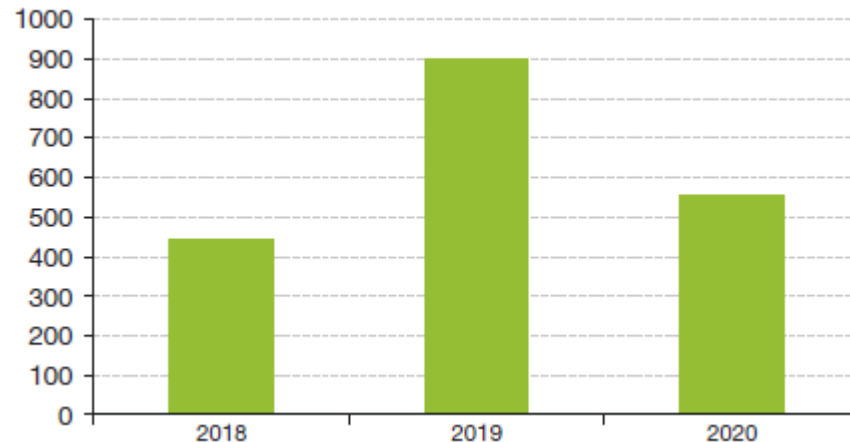
Gains en millions d'euros



Source : Calculs CGDD

Comparison between scales :

En euros



# Thank you for listening...

# bibliography

## Links if you are more interested :

- Mathilde Clément, Mathilde NIAY – « Prime à la conversion des véhicules particuliers en 2019 »

<https://www.actu-environnement.com/media/pdf/news-34355-prime-vehicule-2018.pdf>

- Xavier d'Haultfoeuille, Isis Durrmeyer, Philippe Février - « Le coût du Bonus/Malus écologique : que pouvait-on prédire ? »

<https://www.cairn.info/revue-economique-2011-3-page-491.htm>

→elasticity for anticipation time assumption

- Site du SDES :

<https://www.statistiques.developpement-durable.gouv.fr/>

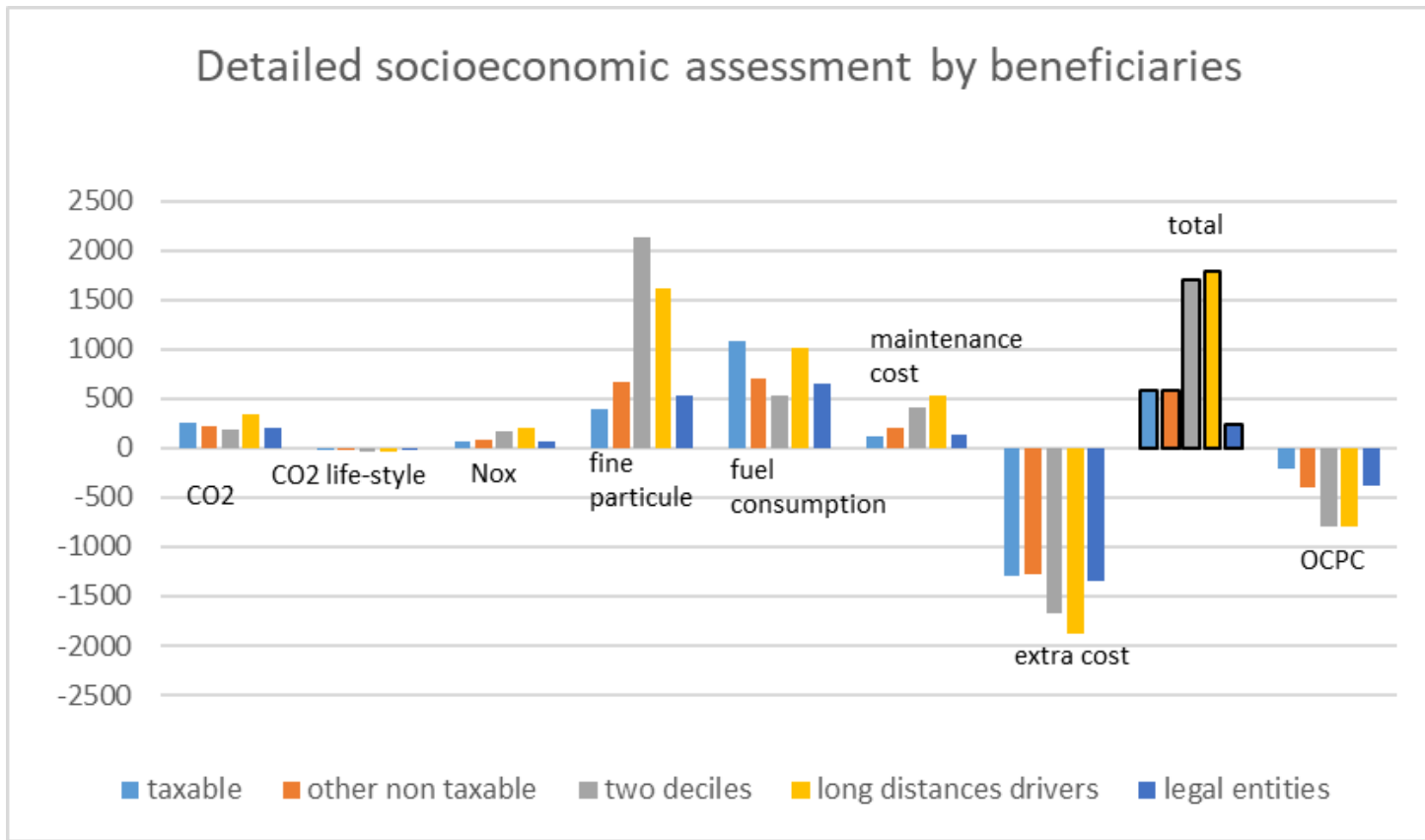
## Contact :

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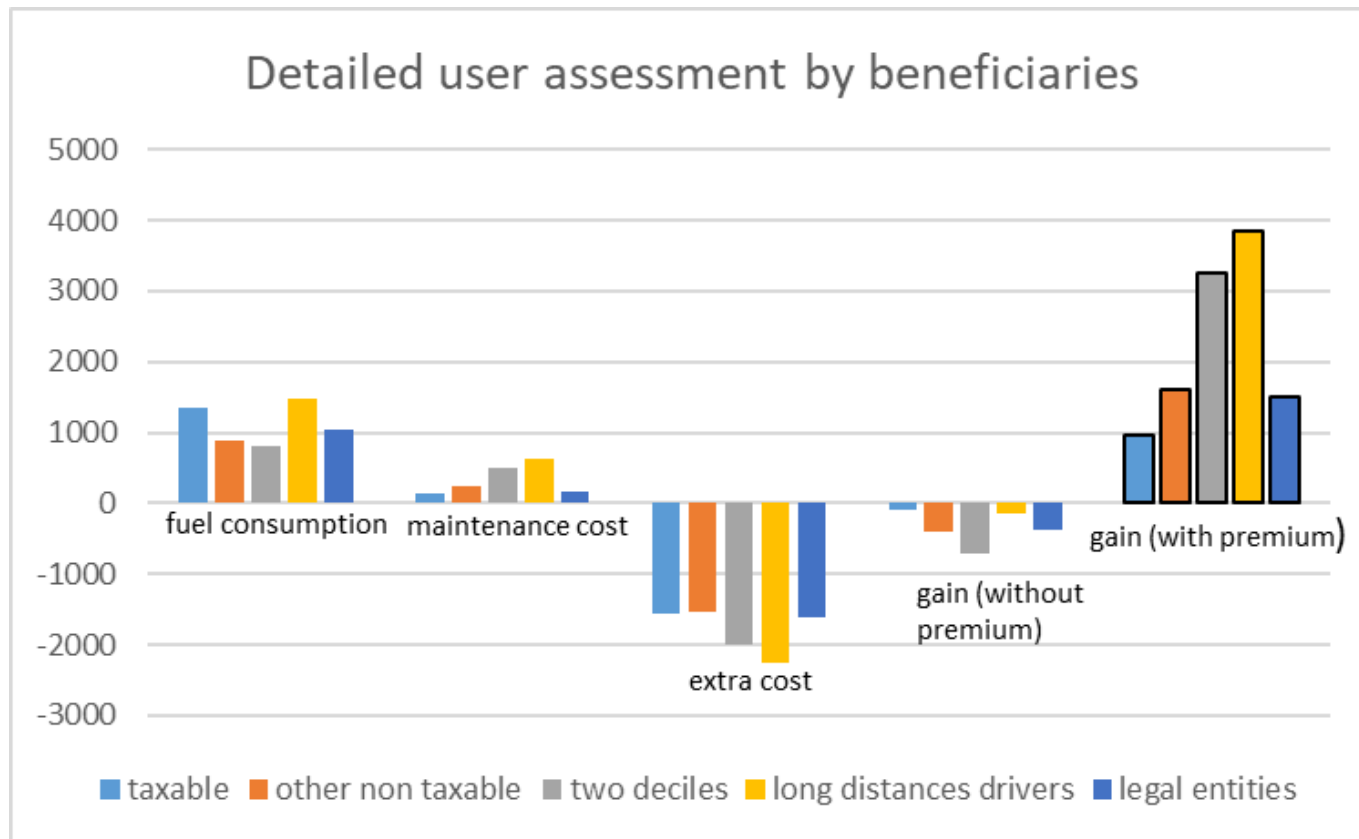
# ANNEX



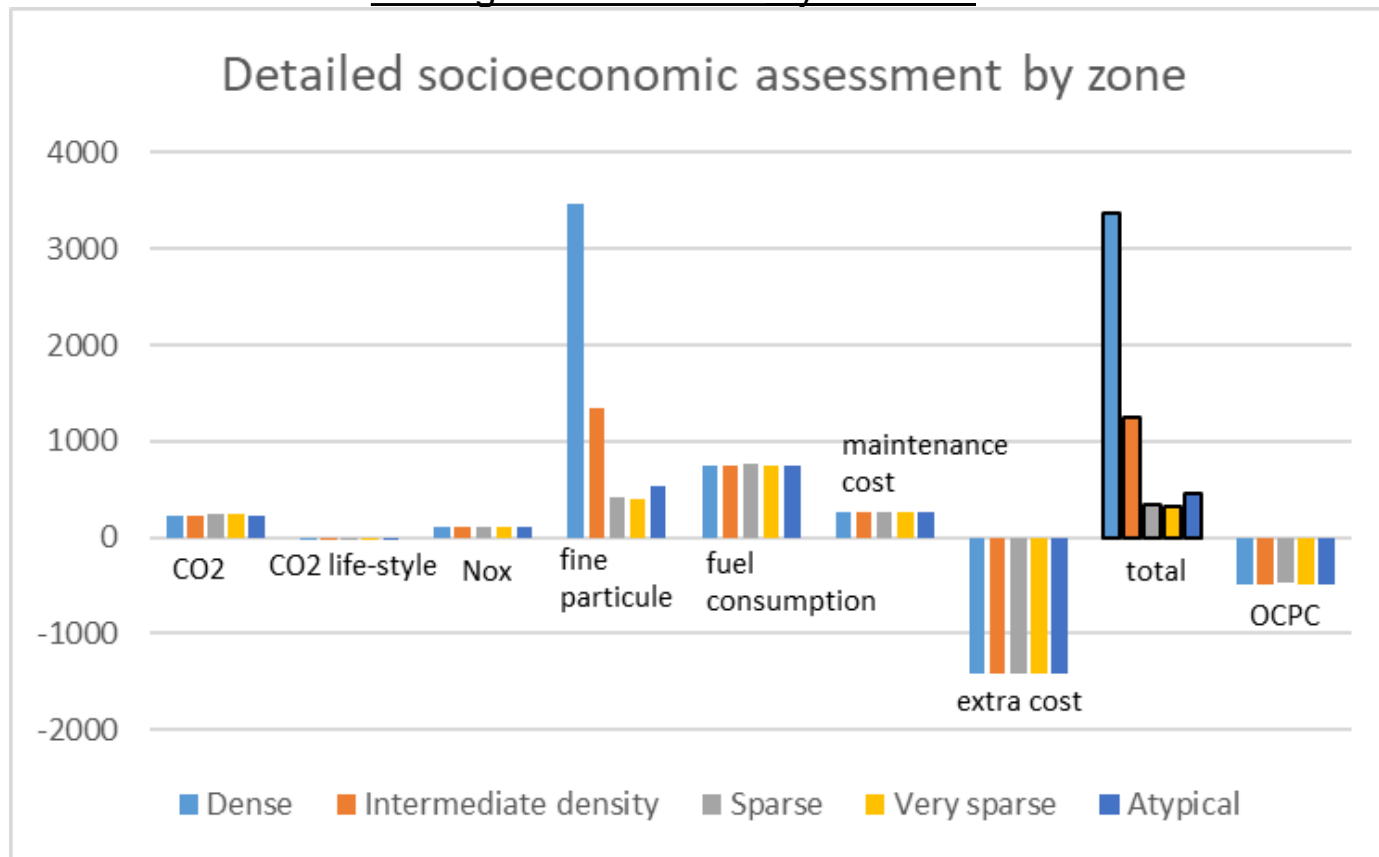
## Average assessments by vehicle :



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$$- \frac{d_i}{d'_i} - 1 = \left| -\frac{p_i}{PA_i} \right| \times e_{I/NI}$$

$$\implies d_i = \left( 1 + \left| -\frac{p_i}{PA_i} \right| \times e_{I/NI} \right) \times d'_i \quad \text{et} \quad A = d_i - d'_i \quad (\text{durée d'anticipation})$$

$$\implies A = d'_i \left( 1 + \left| -\frac{p_i}{PA_i} \right| \times e_{I/NI} - 1 \right)$$

$$\boxed{\implies A = d'_i \times \left| -\frac{p_i}{PA_i} \right| \times e_{I/NI}}$$